



AGENDA ITEM SUMMARY FORM

File ID: #6252

Date: 08/08/2019

Requesting Department: Off-Street Parking Board/Miami Parking Authority

Commission Meeting Date: 09/12/2019

Sponsored By:

District Impacted: All

Type: Resolution

Subject: Approve Annual Budget FY '20 - Miami Parking Authority

Purpose of Item:

Approving and adopting the annual operating budget of the Department of Off-Street Parking for the fiscal year commencing October 1, 2019 and ending September 30, 2020 in the amount of \$21,982,965 excluding depreciation, and other non-operating expenses of \$21,331,014.

Background of Item:

N/A

Budget Impact Analysis

Item is Related to Revenue

Total Fiscal Impact:

\$ 17,225,000 (revenue)

Reviewed By

Off-Street Parking Board/Miami Parking Authority	Scott Simpson	Department Head
Review Completed 08/08/2019 10:09 AM		
Office of Management and Budget Lai-wan McGinnis	Budget Analyst Review	Completed 08/08/2019 10:45 AM
Office of Management and Budget Christopher M Rose	Budget Review	Completed 08/22/2019 6:09 AM
City Manager's Office Nzeribe Ihekwaba	Assistant City Manager Review	Completed 08/26/2019 4:44 PM
City Manager's Office Ignacio Ortiz-Petit	City Manager Review	Completed 08/29/2019 1:35 PM
Legislative Division Valentin J Alvarez	Legislative Division Review	Completed 08/30/2019 4:19 PM
Office of the City Attorney Valentin J Alvarez	Deputy City Attorney Review	Skipped 08/30/2019 4:19 PM
Office of the City Attorney Victoria Méndez	Approved Form and Correctness	Completed 08/30/2019 5:05 PM
City Commission Todd B. Hannon	Meeting	Pending 09/12/2019 5:05 PM



City of Miami
Legislation
Resolution

City Hall
3500 Pan American Drive
Miami, FL 33133
www.miamigov.com

File Number: 6252

Final Action Date:

A RESOLUTION OF THE MIAMI CITY COMMISSION, WITH ATTACHMENT(S), APPROVING AND ADOPTING THE ANNUAL BUDGET OF THE DEPARTMENT OF OFF-STREET PARKING FOR THE FISCAL YEAR COMMENCING OCTOBER 1, 2019 AND ENDING SEPTEMBER 30, 2020, IN THE AMOUNT OF \$21,982,965.00 EXCLUDING DEPRECIATION, AND OTHER NON OPERATING EXPENSES OF \$21,331,014.00 ATTACHED AND INCORPORATED AS COMPOSITE EXHIBIT "A".

WHEREAS, Section 23(h) of the Charter of the City of Miami, Florida, as amended ("Charter"), provides that all budgets, funds and accounts pertaining to the off-street parking facilities of the City shall be segregated from all other budgets, funds and accounts of the City and shall be so kept to reflect the financial condition and the operation of each off-street parking facility of the City separately; and

WHEREAS, a budget is required to properly administer the Department of Off-Street Parking; and

WHEREAS, Section 23(h) of the Charter further provides that no later than one (1) month before the end of each fiscal year the Director of the Department of Off-Street Parking, with the approval of the Off-Street Parking Board, shall prepare and submit to the City Commission a budget estimate of expenditures and revenues for the ensuing fiscal year for approval by the City Commission; and

WHEREAS, the Department of Off-Street Parking Budget for Fiscal Year 2018-19 has been reviewed and accepted by the Off-Street Parking Board on July 18, 2019 as specified in Composite Exhibit "A", attached and incorporated;

NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSION OF THE CITY OF MIAMI, FLORIDA:

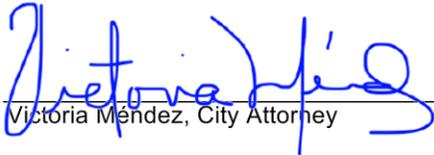
Section 1. The recitals and findings contained in the Preamble to this Resolution are hereby adopted by reference and incorporated as if fully set forth in this Section.

Section 2. The Annual Budget for the Department of Off-Street Parking for the fiscal year commencing October 1, 2019 and ending September 30, 2020, in the amount of \$21,982,965.00, excluding depreciation, and other non-operating expenses of \$21,331,014.00, attached and incorporated as Composite Exhibit "A", is hereby approved and adopted.

Section 3. This Resolution shall become effective immediately upon its adoption and signature of the Mayor.¹

¹ If the Mayor does not sign this Resolution, it shall become effective at the end of ten (10) calendar days from the date it was passed and adopted. If the Mayor vetoes this Resolution, it shall become effective immediately upon override of the veto by the City Commission.

APPROVED AS TO FORM AND CORRECTNESS:



Victoria Méndez, City Attorney

8/30/2019

COMPOSITE EXHIBIT A

Department of Off-Street Parking Budget Information
for Fiscal Year 2019-2020



TO: Honorable Chairperson and Members of the Off-Street Parking Board
FROM: Arthur Noriega, V, Chief Executive Officer, Miami Parking Authority
SUBJECT: FY 2020 Miami Parking Authority Operating Budget
DATE: July 18, 2019

A handwritten signature in blue ink, appearing to be "A. Noriega", is written over the "FROM" and "SUBJECT" lines of the memo.

Staff is requesting that the Board give its approval for the FY 2020 Miami Parking Authority Operating Budget and related Board Resolution which are attached hereafter.

MIAMI PARKING AUTHORITY

INTER-OFFICE MEMORANDUM

TO: Emilio T. Gonzalez
City Manager
City of Miami

DATE: July 18, 2019

FROM: Art Noriega
Chief Executive Officer
Miami Parking Authority

SUBJECT: **Department of Off-Street Parking
Budget Approval
FY 2019-2020**

Enclosed is the budget for the Department of Off-Street Parking for the Fiscal Year 2019-20. This budget was approved by the Off-Street Parking Board at its meeting of July 18, 2019.

Please place approval of this budget by the City Commission on the agenda for September 12, 2019.

I have also attached the original of a memorandum to the Mayor and City Commissioners requesting their approval of the budget and a draft of the Commission resolution.

Enclosures

cc: Marta Gomez-Chen
Angela Smith

Attachment: 6252 Composite Exhibit A (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)

MIAMI PARKING AUTHORITY

INTER-OFFICE MEMORANDUM

TO: Honorable Mayor and Members
of the City of Miami Commission

DATE: July 18, 2019

FROM: Art Noriega
Chief Executive Officer
Miami Parking Authority



SUBJECT: **Department of Off-
Street Parking
Budget Approval
FY 2019-20**

Enclosed is the budget for the Department of Off-Street Parking for the Fiscal Year 2019-20. This budget was approved by the Off-Street Parking Board at its meeting of July 18, 2019.

We respectfully request your approval of this budget at your meeting scheduled for September 12, 2019.

Enclosure

cc: Marta Gomez-Chen
Angela Smith



Honorable Mayor and Members of the City Commission:

During Fiscal Year 2018-19, the Miami Parking Authority (MPA) continued to carry forth its mission as a parking and revenue resource to the City of Miami. We have increased our market share, while continually working to improve customer satisfaction and fulfill our mission to meet the City's parking needs.

Accomplishments During the Past Year

Accomplishments for MPA during fiscal year 2018-19 included the following:

Pay-by-Phone users in the City of Miami reached an all-time high this fiscal year. The Miami Parking Authority has the highest percentage of users for a municipal organization in North America. Its main draw is the convenience it affords users when they need to pay for their parking. As of September 2019, we will have approximately 562,022 new vehicles registered to participate in the program, which will generate approximately \$27 million in parking revenue. We have surpassed our goal of 90 percent reaching a record 91 percent adoption in the current fiscal year.

The continued expansion of the current development cycle offers innumerable opportunities for the MPA to play an active role in the sustained growth of the City. Examples of such opportunities are the role the Authority is currently playing in the development of the parking facilities at Regatta Harbour as well as the Coconut Grove Playhouse. As a low-scale, environmentally conscious, Coconut Grove-inspired design style, Regatta Harbour will integrate parking with other transportation modalities and include ornamental and sustainable features, glass and automated

control systems. It will also incorporate etched seaplanes on a metal mesh that will wrap the garage and add to the historical significance of Pan American Drive and the old seaplane terminal. The Regatta Harbour project is estimated to be completed during the fall of 2019. Being active participants in the planning and construction of these projects will help to ensure that customers will be able to access convenient and affordable parking once they reach their destination.

The MPA is in the final stages of going live with our new enterprise resource planning (ERP) system which enhances the way we do business. The system has an integrated e-commerce interface to increase the number of transactions and functions which can be handled remotely. The integration of the two systems improves the customer's experience when placing an order, paying a bill, or creating an account by eliminating manual steps in the process.

The Authority piloted various curbside management technologies, some of which include the use of artificial intelligence for mapping, sensors for management of loading zones, license plate recognition for occupancy and compliance statistics, a new parking enforcement software program and migration of decals to electronic permits.

The Agency completed the beautification of the lots under the I-395 overpass. Given the incredible growth in the Midtown area, as well as the magnificent re-development of the Design District, we saw those lots as an opportunity not only to offer much-needed parking for visitors and patrons, but also to serve as a symbolic bridge connecting these two vital and vibrant areas within our City. The project included enhanced, increased and artistic lighting, which, when combined with graphics and improved landscaping, made this area not only a bright, clean and safe place to park, but also a destination unto itself.

The Agency continues to improve the customer experience when processing a payment at our facilities. This past year, we completed the upgrade of the Parking Access Revenue Control (PARC) equipment throughout our facilities. The new equipment improves the productivity and efficiency in the way we manage our parking operations. The new

technology also enables the integration with a variety of industry-related products and solutions.

The Authority's traditional role of meeting the parking needs of the City continues to expand to include fostering an awareness of parking as an integral component of a balanced urban transportation infrastructure network, both pedestrian and vehicular, and the community development process.

The MPA's expanded role in community involvement is demonstrated in various parking-related projects geared toward neighborhood beautification and economic development, as well as continued participation in civic and governmental committees.

The Authority's involvement within the community is demonstrated, as follows:

- The Board and Authority continue to participate in civic and governmental committees to share resources and provide input on decisions which have an impact on the area's transportation needs and the City community development process. Specific to their role in community development, this year the Authority has broadened and expanded its participation and outreach as it relates to the beautification of the city and the expansion of art in public places. Some of these examples include: "Walk with the Animals" to benefit the Humane Society of Greater Miami; Miami-Dade League of Cities' Best Practices Conference; 2018 Park Your Art contest; Customer Service Week; and a new grassroots education campaign that kicked off in late summer, aimed at visiting local community organizations to register city of Miami residents for the resident parking discount program.
- The Authority has continued its public-information campaign in order to update citizens about its role in parking management, any new programs being offered as well as its support and financial contributions to the City. It has been MPA's mission to ensure that they reach out to all the communities which it serves and to this end, the Authority collaborates with the English-

Spanish- and Creole-language media to communicate information to the public.

- In-kind sponsorships, in the form of donated parking were provided to numerous organizations such as the Susan G. Komen Race for the Cure; Miami International Book Fair, Coconut Grove Arts Festival, Sant La Annual Gala, Invest Miami 2018 panel on public-private partnerships , Miami International Film Festival, Calle Ocho Open House, Mad Hatter, Lotus House sponsorship of back-to-school supply drive and Mercedes-Benz Corporate Run to benefit TeamFootWorks.
- The Authority continues its participation in neighborhood parking advisory committees which provides a platform for citizen input into the Authority's decision-making process.

Our Agency has implemented a workflow automation system on the web site to address processing PayByPhone residential discount requests under the new rules passed by commission. The system verifies customer eligibility automatically, significantly reducing the added workload the new rules would have created. The entire process is handled online, without the need for customer visits to our offices.

The MPA continues to successfully manage 7,000 parking spaces for the Public Health Trust of Miami-Dade County as well as managing the parking operation for several Miami-Dade County and City of Miami Parks.

The Authority continues to successfully maintain a relationship with the Adrienne Arsht Center for the Performing Arts as its primary parking provider.

During the year ending September 30, 2019, the Authority estimates that it will contribute approximately \$13,592,000 in excess revenues to the City of Miami.

Highlights of the 2019-2020 Budget

The budget reflects a \$7,437,128 increase in gross revenue due to a full year, system-wide, rate increase, which became effective the second quarter of last fiscal year. While implementing a new rate increase to bring them closer to other municipalities in South Florida and remain competitive in the face of a decrease in the parking inventory, resulting from a number of development projects citywide, the MPA is creating a series of innovative parking enhancements that will benefit the community and address the demands posed by continuous urban growth. The highlight of these enhancements is a residential parking discount program for the residents of Miami. Other enhancements include the implementation of new technology and processes to make the customer parking experience more convenient and seamless.

Furthermore, as stated above, the continuous growth experienced by the City, calls for additional mechanisms, such as an increase in the number of parking enforcement officers, to ascertain adequate compliance and provide effective and efficient coverage.

We continue to expand the areas in which we offer Pay-by-Phone services and, in so doing, have continued the process of eliminating multi-space machines throughout the City. The goal of the Authority is to have at least 95% of the on-street transactions processed through Pay-By-Phone. The MPA will continue to pursue the expansion of the Pay-By-Phone program throughout the metro area in order to broaden the pool of customers that we are able to tap into. This will continue to generate revenue for the Agency, while providing our customers added convenience when paying for parking in the City of Miami.

The continued expansion of our current development cycle offers innumerable opportunities for our Agency to play an active role in the steady growth of our city. Examples of such opportunities are the role the Authority will play in the development of the parking facilities at Regatta Harbour and the Coconut Grove Playhouse. Being active participants in the planning and construction of these projects will help to ensure that our customers will be able to easily access convenient and affordable parking, once they reach their destination.

Capital Spending Plan Summary for FY 2019-2020

The most significant project that we will be completing this fiscal year is the Regatta Harbour Garage. This project will add additional parking inventory to the Grove area and will be an integral part of the waterfront re-development being undertaken in that part of the City of Miami. Mirroring the current trends in walkable urbanism, the garage will seize the opportunity to integrate other transportation modalities, such as car- and bike-sharing spaces, valet service and shared parking as well as pedestrian-friendly walkways providing connection to the surrounding waterfront and park. Additionally, the parking façade, interior, signage, lighting and landscaping will be designed to activate the property and facilitate human interaction.

MPA will continue the effective maintenance routine on its parking structures, thus avoiding costly repairs and restorations that can be disruptive to customers. Performing routine structural repairs will help preserve asset value, functionality and public safety.

FINANCIAL HIGHLIGHTS

Revenues

Total operating revenues are budgeted to be \$49,462,308 which is \$7,437,128 or 17.70% higher than fiscal year 2018-19 budget.

Garage revenues are expected to increase by \$206,884 or 3.73%. The biggest factor influencing next fiscal year's revenue projections is the development being experienced in downtown increasing the number of transient customers in the garages.

Lot revenues are budgeted to decrease by \$370,189 or 3.80%, primarily due to the loss of several lots throughout the City due to construction.

On-street revenues are budgeted to increase by \$7,527,989 or 30.11%. The biggest factor influencing next fiscal year's revenue projections in this category is a full year with the increased rates throughout the parking system. This increase is offset by the removal of on-street parking spaces due to construction and other projects throughout the City.

Expenses

Operating expenses are projected to increase by \$2,802,689 or 14.61% to \$21,982,965. This is mainly attributable to the increase in Salaries and Benefits due to an entire year with a completely staffed Parking Enforcement department as well as annual adjustments, increased health insurance costs and increased pension contributions.

Debt Service

Interest and principal payments are budgeted at \$4,266,014 and \$1,760,000 respectively. The total debt service for the fiscal year is estimated at \$6,026,014.

Net Revenue and Debt Service Coverage

The proposed budget for fiscal year 2019-20 will provide approximately \$27,639,000 in net revenues available for debt service, resulting in a debt service coverage of 5.47, before taking into consideration capitalized interest. After subtracting debt service and expenditures for replacement and renewals, we are estimating an excess revenue contribution to the City of Miami of \$17,225,000.

SUMMARY

The results for the current year and the budget for fiscal year 2019-20 reflect the continued growth and expansion of the Authority. Net Income for fiscal year 2019-20 after depreciation, amortization and finance charges is estimated at \$2,989,398.

We are particularly pleased that we have been able to continue to provide the City with a significant revenue stream for the seventeenth consecutive year, while steadily addressing and meeting the parking needs of our residents, businesses, commuters and visitors.

The total amount that the City will be receiving from Miami Parking Authority for the 2019-20 fiscal year is estimated at \$23,544,900. This figure includes \$17,225,000 in excess revenues from operations, \$4,800,000 from parking citation revenues and \$1,519,900 from the operation of various City of Miami-owned parking facilities.

In closing, I would like to take a moment to highlight the exemplary job done by MPA's staff and Board. Both have demonstrated an extreme level of dedication, responsiveness and hard work in order to ensure the continuous success of our Agency.

Sincerely,



Arthur Noriega, V
Chief Executive Officer

Miami Parking Authority (Department of Off-Street Parking)

Proposed Operating Budget Fiscal Year 2019-20



(Submitted to the City of Miami Commission For Approval)
(Approved by the Off-Street Board of Directors July 18, 2019)

MIAMI PARKING AUTHORITY

Schedule of Revenue and Expenses
Proposed FY 2020 Operating Budget

	FY 2018		FY 2019		FY 2020		Requested Budget 2020		Requested Budget 2020	
	Actual	\$	Approved Budget	\$	Proposed Budget	\$	vs.		vs.	
							FY 2018 Actual	Increase/(Decrease)	FY 2018 Actual	Increase/(Decrease)
Operating Revenue										
Off-Street Facilities	4,975,018	5,541,265	5,748,149			773,131	206,884	15.54	3.73	
Parking Lots	8,935,500	9,733,337	9,363,148			427,648	(370,189)	4.79	(3.80)	
On-Street	18,413,148	25,002,269	32,530,258			14,117,110	7,527,989	76.67	30.11	
Management Fees	1,331,130	1,285,809	1,312,753			(18,377)	26,944	(1.38)	2.10	
Other	364,862	462,500	508,000			143,138	45,500	39.23	9.84	
Total Operating Revenue	34,019,658	42,025,180	49,462,308			15,442,650	7,437,128	45.39	17.70	
Operating Expenses										
Salaries, Wages & Fringe Benefits	7,543,801	9,115,589	10,001,844			2,458,043	886,255	32.58	9.72	
Repairs, Maintenance, Cleaning & Landscape	1,827,835	1,518,140	1,681,272			(146,563)	163,132	(8.02)	10.75	
Security	826,131	802,800	1,517,043			690,912	714,243	83.63	88.97	
Utilities	469,803	561,747	501,552			31,749	(60,195)	6.76	(10.72)	
Insurance	557,369	561,759	708,071			150,702	146,312	27.04	26.05	
Assessment Expenses	491,058	454,815	490,079			(979)	35,264	(0.20)	7.75	
Rental - Building/Land	913,718	962,828	842,895			(70,823)	(119,933)	(7.75)	(12.46)	
Revenue Sharing	907,474	1,029,572	767,147			(140,327)	(262,425)	(15.46)	(25.49)	
Parking Meter Parts & Installation	17,430	43,000	34,045			16,615	(8,955)	95.32	(20.83)	
Legal and Professional	1,229,813	1,020,756	996,770			(233,043)	(23,986)	(18.95)	(2.35)	
Bank Charges	2,455,157	2,188,414	3,486,819			1,031,662	1,298,405	42.02	59.33	
Supplies & Miscellaneous	279,014	273,850	282,300			3,286	8,450	1.18	3.09	
Other Expenses	205,341	203,506	229,628			24,287	26,122	11.83	12.84	
Advertising & Promotion	401,533	443,500	443,500			41,967	-	10.45	-	
Total Operating Expenses	18,125,477	19,180,276	21,982,965			3,857,488	2,802,689	21.28	14.61	
Operating Results Before Depr & Amort	15,894,181	22,844,904	27,479,343			11,585,162	4,634,439	72.89	20.29	
Depreciation & Amortization	(2,664,234)	(2,921,070)	(3,158,931)			(494,697)	(237,861)	18.57	8.14	
Operating Results	13,229,947	19,923,834	24,320,412			11,090,465	4,396,578	83.83	22.07	
Non-Operating Revenues (Expenses):										
Interest Income	183,993	10,000	160,000			(23,993)	150,000	(13.04)	1,500.00	
Gain (Loss) on Disposal Property	41,197	-	-			(41,197)	-	(100.00)	#DIV/0!	
Interest Expenses	(3,234,685)	(4,562,433)	(4,266,014)			(1,031,329)	296,419	31.88	(6.50)	
Excess Revenue Distribution to City	(7,792,377)	(14,491,401)	(17,225,000)			(9,432,623)	(2,733,599)	121.05	18.86	
Budgeted Reserves	-	(528,000)	-			-	528,000	#DIV/0!	(100.00)	
Total Non-Operating	(10,801,872)	(19,571,834)	(21,331,014)			(10,529,142)	(1,759,180)	97.48	8.99	
Net Revenue In Excess of Expenses	2,428,075	352,000	2,989,398			561,323	2,637,398	23.12	749.26	

MIAMI PARKING AUTHORITY

Schedule of Revenue and Expenses
Proposed FY 2020 Operating Budget

	FY 2018	FY 2019	FY 2020	Requested Budget 2020		Requested Budget 2020	
	Actual	Approved	Proposed	vs.		vs.	
		Budget	Budget	FY 2018 Actual	Budget 2019	FY 2018 Actual	Budget 2019
	\$	\$	\$	Increase/(Decrease)		Increase/(Decrease)	
Operating Revenue							
Off-Street Facilities	4,975,018	5,541,265	5,748,149	773,131	206,884	15.54	3.73
Parking Lots	8,935,500	9,733,337	9,363,148	427,648	(370,189)	4.79	(3.80)
On-Street	18,413,148	25,002,269	32,530,258	14,117,110	7,527,989	76.67	30.11
Management Fees	1,331,130	1,285,809	1,312,753	(18,377)	26,944	(1.38)	2.10
Other	364,862	462,500	508,000	143,138	45,500	39.23	9.84
Total Operating Revenue	34,019,658	42,025,180	49,462,308	15,442,650	7,437,128	45.39	17.70
Operating Expenses							
Salaries, Wages & Fringe Benefits							
Salaries - Regular	5,410,252	7,192,909	7,482,354	2,072,102	289,445	38.30	4.02
Salaries - Overtime	313,234	-	-	(313,234)	-	(100.00)	-
Salaries - Sick & Vacation	459,400	439,326	517,002	57,602	77,676	12.54	17.68
Social Security	378,640	421,553	521,846	143,206	100,293	37.82	23.79
Health Insurance	393,913	357,225	554,045	160,132	196,820	40.65	55.10
Retirement	382,331	535,615	735,164	352,833	199,549	92.28	37.26
Benefits - (Auto, LTD, STD)	154,602	168,961	191,433	36,831	22,472	23.82	13.30
Tuition	8,922	-	-	(8,922)	-	(100.00)	-
Miscellaneous Pay	42,538	-	-	(42,538)	-	(100.00)	-
	7,543,832	9,115,589	10,001,844	2,458,012	886,255	32.58	9.72
Repairs, Maintenance, Cleaning & Landscape							
Maintenance - Property	322,487	204,200	209,800	(112,687)	5,600	(34.94)	2.74
Maintenance - Landscaping	214,804	252,788	216,361	1,557	(36,427)	0.72	(14.41)
Maintenance - Elevators	59,653	35,000	37,000	(22,653)	2,000	(37.97)	5.71
Maintenance - A/C	35,031	22,500	43,500	8,469	21,000	24.18	93.33
Maintenance - Computers	92,237	89,500	76,000	(16,237)	(13,500)	(17.60)	(15.08)
Maintenance - Garage Equipment	255,580	106,120	158,900	(96,680)	52,780	(37.83)	49.74
Maintenance - Alarms	15,282	15,000	4,700	(10,582)	(10,300)	(69.24)	(68.67)
Maintenance - TV Surveillance	21,608	17,000	9,125	(12,483)	(7,875)	(57.77)	(46.32)
Repairs - Equipment	30,046	18,500	78,000	47,954	59,500	159.60	321.62
Motor Pool	180,417	281,879	208,000	27,583	(73,879)	15.29	(26.21)
Cleaning & Housekeeping Supplies	285,889	320,053	321,911	36,022	1,858	12.60	0.58
Expendable Tools	-	3,000	-	-	(3,000)	-	(100.00)
Clothing	34,515	58,800	79,500	44,985	20,700	130.33	35.20
Signs	227,011	15,800	166,975	(60,036)	151,175	(26.45)	956.80
Small Equipment	46,116	74,000	71,500	25,384	(2,500)	55.04	(3.38)
Maintenance - Other	7,158	4,000	-	(7,158)	(4,000)	(100.00)	(100.00)
Cleaning	-	-	-	-	-	-	-
	1,827,834	1,518,140	1,681,272	(146,562)	163,132	(8.02)	10.75
Security							
Security	808,470	784,800	1,497,944	689,474	713,144	85.28	90.87
Armored Car Services	17,661	18,000	19,099	1,438	1,099	8.14	6.11
	826,131	802,800	1,517,043	690,912	714,243	83.63	88.97
Utilities							
Telephone	169,800	240,900	192,700	22,900	(48,200)	13.49	(20.01)
Light & Power	274,031	286,392	282,102	8,071	(4,290)	2.95	(1.50)
Water	25,972	34,455	26,750	778	(7,705)	3.00	(22.36)
	469,803	561,747	501,552	31,749	(60,195)	6.76	(10.72)
Insurance							
Property & Gen Liability Insurance	537,711	468,278	528,387	(9,324)	60,109	(1.73)	12.84
Workers Compensation Insurance	19,658	93,481	179,684	160,026	86,203	814.05	92.21
	557,369	561,759	708,071	150,702	146,312	27.04	26.05
Assessment Expenses							
Assessment Expenses - Repairs & Maintenance	152,802	117,670	3,986	(148,816)	(113,684)	(97.39)	(96.61)
Assessment Expenses - Utilities	8,039	5,408	5,408	(2,631)	-	(32.73)	-
Assessment Expenses - Office Supplies	4,287	3,986	41,567	37,280	37,581	869.61	942.82
Assessment Expenses - Management Fee	41,550	41,567	117,670	76,120	76,103	183.20	183.09
Assessment Expenses - Insurance	195,096	196,184	121,264	(73,832)	(74,920)	(37.84)	(38.19)
Assessment Expenses - Security	89,284	90,000	200,184	110,900	110,184	124.21	122.43
	491,058	454,815	490,079	(979)	35,264	(0.20)	7.75
Rental - Building/Land							
Rental - Building/Land	913,718	962,828	842,895	(70,823)	(119,933)	(7.75)	(12.46)
Revenue Sharing							
Revenue Sharing	907,474	1,029,572	767,147	(140,327)	(262,425)	(15.46)	(25.49)

Attachment: 6252 Composite Exhibit A (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)

MIAMI PARKING AUTHORITY

Schedule of Revenue and Expenses
Proposed FY 2020 Operating Budget

	FY 2018	FY 2019	FY 2020	Requested Budget 2020		Requested Budget 2020	
	Actual	Approved	Proposed	vs.		vs.	
		Budget	Budget	FY 2018 Actual	Budget 2019	FY 2018 Actual	Budget 2019
	\$	\$	\$	Increase/(Decrease)		Increase/(Decrease)	
<u>Parking Meter Parts & Installation</u>							
Equipment Rental	22,623	18,000	21,545	(1,078)	3,545	(4.77)	19.69
Parking Meter Parts & Installation	(5,193)	25,000	12,500	17,693	(12,500)	(340.71)	(50.00)
	17,430	43,000	34,045	16,615	(8,955)	95.32	(20.83)
<u>Legal and Professional</u>							
Property Surveys, Platting	13,054	6,000	10,000	(3,054)	4,000	(23.40)	66.67
Legal Services	122,982	117,624	127,624	4,642	10,000	3.77	8.50
Trustee Fees	10,000	25,000	25,000	15,000	-	150.00	-
Audit Fees	135,912	140,000	163,500	27,588	23,500	20.30	16.79
Other Consultants	947,866	732,132	670,646	(277,220)	(61,486)	(29.25)	(8.40)
	1,229,814	1,020,756	996,770	(233,044)	(23,986)	(18.95)	(2.35)
<u>Bank Charges</u>							
Bank Charges	2,455,157	2,188,414	3,486,819	1,031,662	1,298,405	42.02	59.33
<u>Supplies & Miscellaneous</u>							
Postage & Courier Services	1,613	6,700	6,700	5,087	-	315.38	-
Printing	83,836	89,850	69,600	(14,236)	(20,250)	(16.98)	(22.54)
Office Supplies	45,971	27,100	37,500	(8,471)	10,400	(18.43)	38.38
Office Equipment	36,504	26,500	25,000	(11,504)	(1,500)	(31.51)	(5.66)
Computer Supplies	609	6,500	30,500	29,891	24,000	4,908.21	369.23
Computer Software	110,481	117,200	113,000	2,519	(4,200)	2.28	(3.58)
	279,014	273,850	282,300	3,286	8,450	1.18	3.09
<u>Other Expenses</u>							
Property Taxes	47,487	56,136	50,528	3,041	(5,608)	6.40	(9.99)
Licenses & Permits	40,325	950	30,100	(10,225)	29,150	(25.36)	3,068.42
Miscellaneous	17,011	13,600	15,600	(1,411)	2,000	(8.29)	14.71
Entertainment	-	-	-	-	-	-	-
Travel	8,942	16,602	19,000	10,058	2,398	112.48	14.44
Training	17,169	40,000	38,000	20,831	(2,000)	121.33	(5.00)
Meetings and Conventions	52,468	51,843	51,850	(618)	7	(1.18)	0.01
Cashier - Overage/(Shortage)	11	-	-	(11)	-	(100.00)	-
Parking Refunds	-	-	-	-	-	-	-
Uncollectible Accounts	-	-	-	-	-	-	-
Publications	50	1,000	1,000	950	-	1,900.00	-
Membership Dues	21,878	23,375	23,550	1,672	175	7.64	0.75
Claims Settlement	-	-	-	-	-	-	-
Bad Debt Expense	-	-	-	-	-	-	-
Penalties & Interest	-	-	-	-	-	-	-
	205,341	203,506	229,628	24,287	26,122	11.83	12.84
<u>Advertising & Promotion</u>							
Promotional	6,455	52,500	52,500	46,045	-	713.32	-
Public Relations	354,020	240,000	240,000	(114,020)	-	(32.21)	-
Advertising	41,057	151,000	151,000	109,943	-	267.78	-
	401,532	443,500	443,500	41,968	-	10.45	-
Total Operating Expenses	18,125,507	19,180,276	21,982,965	3,857,458	2,802,689	21.28	14.61
Operating Results Before Depr & Amor	15,894,151	22,844,904	27,479,343	11,585,192	4,634,439	72.89	20.29
Depreciation & Amortization	(2,664,234)	(2,921,070)	(3,158,931)	(494,697)	(237,861)	18.57	8.14
Operating Results	13,229,917	19,923,834	24,320,412	11,090,495	4,396,578	83.83	22.07
Non-Operating Revenues (Expenses):							
Interest Income	183,993	10,000	160,000	(23,993)	150,000	(13.04)	1,500.00
Gain (Loss) on Disposal Property	41,197	-	-	(41,197)	-	(100.00)	-
Interest Expenses	(3,234,685)	(4,562,433)	(4,266,014)	(1,031,329)	296,419	31.88	(6.50)
Excess Revenue Distribution to City	(7,792,377)	(14,491,401)	(17,225,000)	(9,432,623)	(2,733,599)	121.05	18.86
Budgeted Reserves	-	(528,000)	-	-	528,000	-	(100.00)
Total Non-Operating	(10,801,872)	(19,571,834)	(21,331,014)	(10,529,142)	(1,759,180)	97.48	8.99
Net Revenue In Excess of Expenses	2,428,045	352,000	2,989,398	561,353	2,637,398	23.12	749.26

Attachment: 6252 Composite Exhibit A (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)

RESOLUTION NO. 19-??

A RESOLUTION OF THE MIAMI CITY COMMISSION, WITH ATTACHMENT(S), APPROVING AND ADOPTING THE ANNUAL BUDGET OF THE DEPARTMENT OF OFF-STREET PARKING FOR THE FISCAL YEAR COMMENCING OCTOBER 1, 2019 AND ENDING SEPTEMBER 30, 2020, IN THE AMOUNT OF \$21,982,965 EXCLUDING DEPRECIATION, AND OTHER NON OPERATING EXPENSES OF \$21,331,014 ATTACHED HERETO AND MADE A PART HEREOF.

WHEREAS, Section 23(h) of the Charter of the City of Miami, provides that all budgets, funds and accounts pertaining to the off-street parking facilities of the City shall be segregated from all other budgets, funds and accounts of the City and shall be so kept to reflect the financial condition and the operation of each off-street parking facility of the City separately; and

WHEREAS, a budget is required to properly administer the Department of Off-Street Parking; and

WHEREAS, Section 23(h) of the Charter of the City of Miami, further provides that no later than one month before the end of each fiscal year the Director of the Department of Off-Street Parking, with the approval of the Off-Street Parking Board, shall prepare and submit to the City Commission a budget estimate of

expenditures and revenues for the ensuing fiscal year for approval by the City Commission; and

WHEREAS, the Department of Off-Street Parking Budget for Fiscal Year 2018-19 has been reviewed and accepted by the Off-Street Parking Board;

NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSION OF THE CITY OF MIAMI, FLORIDA:

Section 1. The recitals and findings contained in the Preamble to this Resolution are hereby adopted by reference and incorporated as if fully set forth in this Section.

Section 2. The Annual Budget for the Department of Off-Street Parking for the fiscal year commencing October 1, 2019 and ending September 30, 2020, in the amount of \$21,982,965, excluding depreciation, and other non-operating expenses of \$21,331,014, attached hereto and made a part hereof, is hereby approved and adopted.

Section 3. This Resolution shall become effective immediately upon its adoption and signature of the Mayor^{1/}.

PASSED AND ADOPTED this _____ day of _____, 2019.

FRANCIS SUAREZ, MAYOR

ATTEST:

TODD B. HANNON
CITY CLERK

APPROVED AS TO FORM AND CORRECTNESS:

VICTORIA MENDEZ
CITY ATTORNEY

^{1/} If the Mayor does not sign this Resolution, it shall become effective at the end of ten calendar days from the date it was passed and adopted. If the Mayor vetoes this Resolution, it shall become effective immediately upon override of the veto by the City Commission.

MIAMI PARKING AUTHORITY

Schedule of Revenues and Expenses

Proposed FY 2020 Operating Budget – Line Item Descriptions

Description of Line Items:

Operating Revenue

Off-Street Facilities - Revenue collected at parking garages, including daily customer revenue, monthly cardholder revenue and revenue derived from special events

Parking Lots – Revenue collected at parking lots, including daily customer revenue, monthly decal-holder revenue and revenue derived from special events / rental of lots

On-Street – Revenue collected from single space and Pay and Display meters located on-street as well as revenue derived from rental of metered spaces (production events, valet, etc)

Management Fees – Fees charged to third parties (i.e. Miami-Dade County, Florida FDOT and City of Miami) for the administration of various parking / non-parking facilities

Other – Majority of line item represents fees remitted by towing companies that assist in towing illegally parked vehicles from parking facilities / on-street spaces

Operating Expenses

Salaries, Wages & Fringe Benefits

Salaries – Regular - Base salaries for all full time / part-time Authority personnel

Salaries – Overtime – Overtime funds paid to hourly personnel

Salaries – Sick & Vacation – Sick and vacation time for full-time Authority personnel

Social Security – Social security taxes paid to the federal government for Authority personnel

Health Insurance – Insurance premiums paid by MPA for full-time Authority personnel

Retirement – Employer portion of annual pension obligation paid to the MPA’s pension plan for full-time Authority personnel

Other Benefits – Insurance premiums paid by MPA on behalf of full-time administrative and operations personnel for auto, short-term disability and long term disability

Tuition – MPA provides educational assistance for regular full-time employees who have completed 365 calendar days of service in an eligible employment classification. The amount of assistance paid by the Agency is 100% of tuition costs up to a maximum of \$3,000 in a calendar year providing the employee earns grade of “C” or better

Miscellaneous Pay – Payment for the use of temporary labor for special events and special employee assignments

Repairs, Maintenance, Cleaning & Landscape

Maintenance – Property – Contractual expenses incurred in connection with the maintenance of parking facility structural components, excluding items detailed below

Maintenance – Landscaping – Contractual expenses incurred in connection with the maintenance of parking facility landscaping

Maintenance – Elevators – Contractual expenses incurred in connection with the maintenance of parking facility elevators

Maintenance – A/C – Contractual expenses incurred in connection with the maintenance of parking facility, operations and administrative office air conditioning units

Maintenance – Computers – Contractual expenses incurred in connection with the maintenance of parking facility / administrative office computer equipment

Maintenance – Garage Equipment – Contractual expenses incurred in connection with the maintenance of parking facility revenue control equipment

Maintenance – Alarms – Contractual expenses incurred in connection with the maintenance of parking facility revenue alarm / security systems

Maintenance – TV Surveillance – Contractual expenses incurred in connection with the maintenance of TV surveillance cameras located in garage facilities

Repairs – Equipment – Non-contractual repairs associated with parking facilities

Motor Pool – Expenditures associated with Agency vehicles including gas, repairs and lease payments for leased Agency vehicles

Cleaning / Cleaning & Housekeeping Supplies – Contractual expenses and cleaning supplies purchases for the maintenance of parking facilities / administrative offices

Expendable Tools / Small Equipment - Maintenance tools and maintenance / office equipment purchases that do not exceed \$1,000 and therefore are not considered a capital asset

Clothing – Uniforms for operations personnel

Signs – Maintenance and purchase of signage for both off-street and on-street parking facilities

Maintenance – Other – Annual contractual maintenance fee incurred for Authority telephone system

Security

Security – Contractual expenses incurred for security personnel who perform surveillance of parking facilities

Armored Car Services – Brinks services for the pickup of cash at specified locations

Utilities

Telephone – Expenses paid to telephone carriers for the usage of telephone lines and cellular phone lines (i.e. AT&T, Sprint)

Light & Power – Electricity expense for all parking facilities / administrative offices (FPL)

Water – Water expense for all parking facilities / administrative offices (Miami-Dade Water and Sewer)

Insurance

Property and General Liability Insurance – Insurance premiums related to property, general liability, and directors and officers liability coverage

Workers Compensation Insurance – Workers compensation premiums for Authority personnel

Rental – Building / Land

Rental Building/Land – Fixed, contractual lease payments paid for the rental of parking lots managed and not owned by the Authority

Assessment Expenses

Assessment Expenses – The expenses for the Courthouse Center Garage condos that are accumulated and paid to the condo association. The items in this category include but are not limited to: repairs and maintenance, utilities, office supplies, management fees, property insurance and security

Revenue Sharing

Revenue Sharing – Payments made to lessors of parking lots that are managed by the Authority. These payments are based on a % of either gross or net revenue derived by the parking lot

Parking Meter Parts & Installation

Equipment Rental – Rental of golf carts for security personnel to roam facilities, rental of office copiers

Parking Meter Parts & Installation – Purchases of parking meter supplies / parts to replace defective parking meter equipment

Legal and Professional

Property Surveys, Platting – Expenditures incurred related to property surveys and platting of prospective parking facility acquisitions

Legal Services – Legal fees paid to City of Miami for City Attorney services

Trustee Fees - Fees paid to Trustee of Authority bonds

Audit Fees – Fees paid in connection with the annual audit of the Authority’s financial records

Pay and Display Fees – Service contract fees paid to parking meter vendors, parking consultants, payroll processing fees, website redesign fees, rating agency fees in connection with the Authority’s bonds

Bank Charges

Bank Charges – Bank fees and credit card processing charges associated with the Authority’s parking facilities

Supplies and Miscellaneous

Postage & Courier Services – Postage expense for Authority’s mailings

Printing – Printing of tickets and decals for parking facilities and customer service pamphlets

Office Supplies – Desk supplies (i.e. paper) for all Authority facilities / administrative offices

Office Equipment – Office equipment purchases that do not meet threshold for capitalization

Computer Supplies – Computer supply purchases for all Authority facilities / administrative offices

Computer Software – Computer software purchases for all Authority facilities / administrative offices

Other Expenses

Licenses & Permits - Miscellaneous licenses and fees

Miscellaneous – Payment for medical exams and back ground check for employees (new hire and worker comp cases) and mystery shopper program

Travel - Business travel expenses incurred for parking related conferences

Training -Training expenses for all employees

Meetings and Conventions - Business meeting expenses for all employees

Publications – Miscellaneous business publication subscriptions

Membership dues – Membership dues for various parking related organizations and professional associations

Advertising & Promotion

Promotional – Promotional materials distributed to customers at special events / customer appreciation week

Public Relations – Contractual expenditures related to public relations consultant services and sponsorships of various charities and non-profit organizations

Advertising – Media advertising expenses (i.e. radio, television, and printed media)

Non-Operating Revenues / (Expenses)

Depreciation & Amortization – Depreciation related to parking facilities, including building and structures, leasehold improvements, furniture and fixtures, and parking equipment

Interest Income – Interest and gain/losses on Authority investments

Interest Expenses – Interest expenses and amortization of bond issuance costs incurred in connection with the Authority’s bond issue.

Excess Revenue Distribution to the City of Miami – Operating revenues in excess of: (a) operating expenses; (b) debt service payments; and (c) renewal and replacement capital requirements and reserves for working capital needs.

Budgeted Reserves – Funds that are based on sound fiscal principles designed to allow the Authority to maintain continuity of operations in adverse conditions while being mindful of our fiduciary reasonability to residents and visitors, both current and future generations.



AGENDA ITEM SUMMARY FORM

FILE ID: _____

Date: July 18, 2019 Requesting Department: Department of Off-Street Parking

Commission Meeting Date: September 12, 2019 District Impacted: CW

Type: Resolution Ordinance Emergency Ordinance Discussion Item

Other _____

Subject: Adoption of the FY 2020 Operating Budget for Off-Street Parking

Purpose of Item:

Approving and adopting the annual operating budget of the Department of Off-Street Parking for the fiscal year commencing October 1, 2019 and ending September 30, 2020 in the amount of \$21,982,965 excluding depreciation, and other non-operating expenses of \$21,331,014.

Background Information:

N/A

Budget Impact Analysis

Yes Is this item related to revenue?
No Is this item an expenditure? If so, please identify funding source below.
General Account No: _____
Special Revenue Account No: _____
CIP Project No: _____

Start Up Capital Cost: _____
Maintenance Cost: _____
Total Fiscal Impact: \$ 17,225,000 (revenue)

Final Approvals
(SIGN AND DATE)

CIP _____
If using or receiving capital funds
Grants _____
Purchasing _____
Chief _____

Budget _____
Risk Management _____
Dept. Director _____
City Manager _____

Attachment: 6252 Composite Exhibit A (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)



TO: Honorable Chairperson and Members of the Off-Street Parking Board
FROM: Arthur Noriega, V, Chief Executive Officer, Miami Parking Authority
SUBJECT: FY 2020 Miami Parking Authority Operating Budget
DATE: July 18, 2019

A handwritten signature in blue ink, appearing to be "A. Noriega", is written over the "FROM" and "SUBJECT" lines of the memo.

Staff is requesting that the Board give its approval for the FY 2020 Miami Parking Authority Operating Budget and related Board Resolution which are attached hereafter.

MIAMI PARKING AUTHORITY

INTER-OFFICE MEMORANDUM

TO: Emilio T. Gonzalez
City Manager
City of Miami

DATE: July 18, 2019

FROM: Art Noriega 
Chief Executive Officer
Miami Parking Authority

SUBJECT: **Department of Off-Street Parking
Budget Approval
FY 2019-2020**

Enclosed is the budget for the Department of Off-Street Parking for the Fiscal Year 2019-20. This budget was approved by the Off-Street Parking Board at its meeting of July 18, 2019.

Please place approval of this budget by the City Commission on the agenda for September 12, 2019.

I have also attached the original of a memorandum to the Mayor and City Commissioners requesting their approval of the budget and a draft of the Commission resolution.

Enclosures

cc: Marta Gomez-Chen
Angela Smith

Attachment: 6252 Memos - Off-Street Parking (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)

MIAMI PARKING AUTHORITY

INTER-OFFICE MEMORANDUM

TO: Honorable Mayor and Members
of the City of Miami Commission

DATE: July 18, 2019

FROM: Art Noriega
Chief Executive Officer
Miami Parking Authority



SUBJECT: **Department of Off-
Street Parking
Budget Approval
FY 2019-20**

Enclosed is the budget for the Department of Off-Street Parking for the Fiscal Year 2019-20. This budget was approved by the Off-Street Parking Board at its meeting of July 18, 2019.

We respectfully request your approval of this budget at your meeting scheduled for September 12, 2019.

Enclosure

cc: Marta Gomez-Chen
Angela Smith

Attachment: 6252 Memos - Off-Street Parking (6252 : Approve Annual Budget FY '20 - Miami Parking Authority)



Honorable Mayor and Members of the City Commission:

During Fiscal Year 2018-19, the Miami Parking Authority (MPA) continued to carry forth its mission as a parking and revenue resource to the City of Miami. We have increased our market share, while continually working to improve customer satisfaction and fulfill our mission to meet the City's parking needs.

Accomplishments During the Past Year

Accomplishments for MPA during fiscal year 2018-19 included the following:

Pay-by-Phone users in the City of Miami reached an all-time high this fiscal year. The Miami Parking Authority has the highest percentage of users for a municipal organization in North America. Its main draw is the convenience it affords users when they need to pay for their parking. As of September 2019, we will have approximately 562,022 new vehicles registered to participate in the program, which will generate approximately \$27 million in parking revenue. We have surpassed our goal of 90 percent reaching a record 91 percent adoption in the current fiscal year.

The continued expansion of the current development cycle offers innumerable opportunities for the MPA to play an active role in the sustained growth of the City. Examples of such opportunities are the role the Authority is currently playing in the development of the parking facilities at Regatta Harbour as well as the Coconut Grove Playhouse. As a low-scale, environmentally conscious, Coconut Grove-inspired design style, Regatta Harbour will integrate parking with other transportation modalities and include ornamental and sustainable features, glass and automated

control systems. It will also incorporate etched seaplanes on a metal mesh that will wrap the garage and add to the historical significance of Pan American Drive and the old seaplane terminal. The Regatta Harbour project is estimated to be completed during the fall of 2019. Being active participants in the planning and construction of these projects will help to ensure that customers will be able to access convenient and affordable parking once they reach their destination.

The MPA is in the final stages of going live with our new enterprise resource planning (ERP) system which enhances the way we do business. The system has an integrated e-commerce interface to increase the number of transactions and functions which can be handled remotely. The integration of the two systems improves the customer's experience when placing an order, paying a bill, or creating an account by eliminating manual steps in the process.

The Authority piloted various curbside management technologies, some of which include the use of artificial intelligence for mapping, sensors for management of loading zones, license plate recognition for occupancy and compliance statistics, a new parking enforcement software program and migration of decals to electronic permits.

The Agency completed the beautification of the lots under the I-395 overpass. Given the incredible growth in the Midtown area, as well as the magnificent re-development of the Design District, we saw those lots as an opportunity not only to offer much-needed parking for visitors and patrons, but also to serve as a symbolic bridge connecting these two vital and vibrant areas within our City. The project included enhanced, increased and artistic lighting, which, when combined with graphics and improved landscaping, made this area not only a bright, clean and safe place to park, but also a destination unto itself.

The Agency continues to improve the customer experience when processing a payment at our facilities. This past year, we completed the upgrade of the Parking Access Revenue Control (PARC) equipment throughout our facilities. The new equipment improves the productivity and efficiency in the way we manage our parking operations. The new

technology also enables the integration with a variety of industry-related products and solutions.

The Authority's traditional role of meeting the parking needs of the City continues to expand to include fostering an awareness of parking as an integral component of a balanced urban transportation infrastructure network, both pedestrian and vehicular, and the community development process.

The MPA's expanded role in community involvement is demonstrated in various parking-related projects geared toward neighborhood beautification and economic development, as well as continued participation in civic and governmental committees.

The Authority's involvement within the community is demonstrated, as follows:

- The Board and Authority continue to participate in civic and governmental committees to share resources and provide input on decisions which have an impact on the area's transportation needs and the City community development process. Specific to their role in community development, this year the Authority has broadened and expanded its participation and outreach as it relates to the beautification of the city and the expansion of art in public places. Some of these examples include: "Walk with the Animals" to benefit the Humane Society of Greater Miami; Miami-Dade League of Cities' Best Practices Conference; 2018 Park Your Art contest; Customer Service Week; and a new grassroots education campaign that kicked off in late summer, aimed at visiting local community organizations to register city of Miami residents for the resident parking discount program.
- The Authority has continued its public-information campaign in order to update citizens about its role in parking management, any new programs being offered as well as its support and financial contributions to the City. It has been MPA's mission to ensure that they reach out to all the communities which it serves and to this end, the Authority collaborates with the English-

Spanish- and Creole-language media to communicate information to the public.

- In-kind sponsorships, in the form of donated parking were provided to numerous organizations such as the Susan G. Komen Race for the Cure; Miami International Book Fair, Coconut Grove Arts Festival, Sant La Annual Gala, Invest Miami 2018 panel on public-private partnerships , Miami International Film Festival, Calle Ocho Open House, Mad Hatter, Lotus House sponsorship of back-to-school supply drive and Mercedes-Benz Corporate Run to benefit TeamFootWorks.
- The Authority continues its participation in neighborhood parking advisory committees which provides a platform for citizen input into the Authority's decision-making process.

Our Agency has implemented a workflow automation system on the web site to address processing PayByPhone residential discount requests under the new rules passed by commission. The system verifies customer eligibility automatically, significantly reducing the added workload the new rules would have created. The entire process is handled online, without the need for customer visits to our offices.

The MPA continues to successfully manage 7,000 parking spaces for the Public Health Trust of Miami-Dade County as well as managing the parking operation for several Miami-Dade County and City of Miami Parks.

The Authority continues to successfully maintain a relationship with the Adrienne Arsht Center for the Performing Arts as its primary parking provider.

During the year ending September 30, 2019, the Authority estimates that it will contribute approximately \$13,592,000 in excess revenues to the City of Miami.

Highlights of the 2019-2020 Budget

The budget reflects a \$7,437,128 increase in gross revenue due to a full year, system-wide, rate increase, which became effective the second quarter of last fiscal year. While implementing a new rate increase to bring them closer to other municipalities in South Florida and remain competitive in the face of a decrease in the parking inventory, resulting from a number of development projects citywide, the MPA is creating a series of innovative parking enhancements that will benefit the community and address the demands posed by continuous urban growth. The highlight of these enhancements is a residential parking discount program for the residents of Miami. Other enhancements include the implementation of new technology and processes to make the customer parking experience more convenient and seamless.

Furthermore, as stated above, the continuous growth experienced by the City, calls for additional mechanisms, such as an increase in the number of parking enforcement officers, to ascertain adequate compliance and provide effective and efficient coverage.

We continue to expand the areas in which we offer Pay-by-Phone services and, in so doing, have continued the process of eliminating multi-space machines throughout the City. The goal of the Authority is to have at least 95% of the on-street transactions processed through Pay-By-Phone. The MPA will continue to pursue the expansion of the Pay-By-Phone program throughout the metro area in order to broaden the pool of customers that we are able to tap into. This will continue to generate revenue for the Agency, while providing our customers added convenience when paying for parking in the City of Miami.

The continued expansion of our current development cycle offers innumerable opportunities for our Agency to play an active role in the steady growth of our city. Examples of such opportunities are the role the Authority will play in the development of the parking facilities at Regatta Harbour and the Coconut Grove Playhouse. Being active participants in the planning and construction of these projects will help to ensure that our customers will be able to easily access convenient and affordable parking, once they reach their destination.

Capital Spending Plan Summary for FY 2019-2020

The most significant project that we will be completing this fiscal year is the Regatta Harbour Garage. This project will add additional parking inventory to the Grove area and will be an integral part of the waterfront re-development being undertaken in that part of the City of Miami. Mirroring the current trends in walkable urbanism, the garage will seize the opportunity to integrate other transportation modalities, such as car- and bike-sharing spaces, valet service and shared parking as well as pedestrian-friendly walkways providing connection to the surrounding waterfront and park. Additionally, the parking façade, interior, signage, lighting and landscaping will be designed to activate the property and facilitate human interaction.

MPA will continue the effective maintenance routine on its parking structures, thus avoiding costly repairs and restorations that can be disruptive to customers. Performing routine structural repairs will help preserve asset value, functionality and public safety.

FINANCIAL HIGHLIGHTS

Revenues

Total operating revenues are budgeted to be \$49,462,308 which is \$7,437,128 or 17.70% higher than fiscal year 2018-19 budget.

Garage revenues are expected to increase by \$206,884 or 3.73%. The biggest factor influencing next fiscal year's revenue projections is the development being experienced in downtown increasing the number of transient customers in the garages.

Lot revenues are budgeted to decrease by \$370,189 or 3.80%, primarily due to the loss of several lots throughout the City due to construction.

On-street revenues are budgeted to increase by \$7,527,989 or 30.11%. The biggest factor influencing next fiscal year's revenue projections in this category is a full year with the increased rates throughout the parking system. This increase is offset by the removal of on-street parking spaces due to construction and other projects throughout the City.

Expenses

Operating expenses are projected to increase by \$2,802,689 or 14.61% to \$21,982,965. This is mainly attributable to the increase in Salaries and Benefits due to an entire year with a completely staffed Parking Enforcement department as well as annual adjustments, increased health insurance costs and increased pension contributions.

Debt Service

Interest and principal payments are budgeted at \$4,266,014 and \$1,760,000 respectively. The total debt service for the fiscal year is estimated at \$6,026,014.

Net Revenue and Debt Service Coverage

The proposed budget for fiscal year 2019-20 will provide approximately \$27,639,000 in net revenues available for debt service, resulting in a debt service coverage of 5.47, before taking into consideration capitalized interest. After subtracting debt service and expenditures for replacement and renewals, we are estimating an excess revenue contribution to the City of Miami of \$17,225,000.

SUMMARY

The results for the current year and the budget for fiscal year 2019-20 reflect the continued growth and expansion of the Authority. Net Income for fiscal year 2019-20 after depreciation, amortization and finance charges is estimated at \$2,989,398.

We are particularly pleased that we have been able to continue to provide the City with a significant revenue stream for the seventeenth consecutive year, while steadily addressing and meeting the parking needs of our residents, businesses, commuters and visitors.

The total amount that the City will be receiving from Miami Parking Authority for the 2019-20 fiscal year is estimated at \$23,544,900. This figure includes \$17,225,000 in excess revenues from operations, \$4,800,000 from parking citation revenues and \$1,519,900 from the operation of various City of Miami-owned parking facilities.

In closing, I would like to take a moment to highlight the exemplary job done by MPA's staff and Board. Both have demonstrated an extreme level of dedication, responsiveness and hard work in order to ensure the continuous success of our Agency.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Arthur Noriega, V'. The signature is stylized and overlaps with the printed name below it.

Arthur Noriega, V
Chief Executive Officer